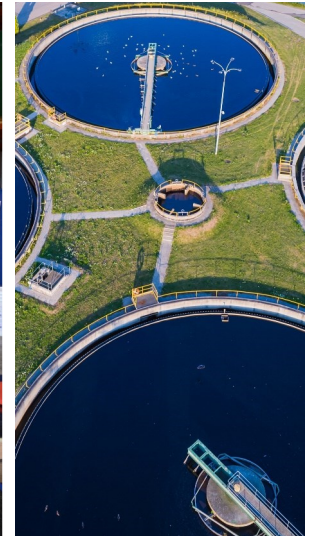
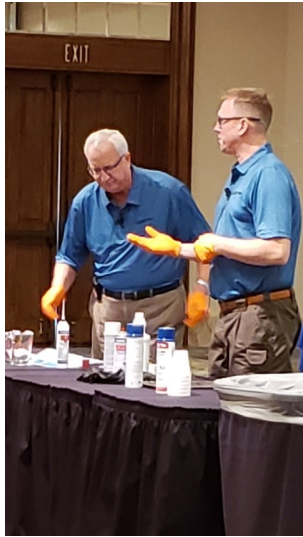


Join Our Team!



MARC



Mid-American Research Chemical
Columbus, Nebraska

A PROUD USA CORPORATION
manufacturing in Nebraska

ABOUT US

Mid-American Research Chemical

better known by its trademark name “MARC” was founded in 1970 and is owned by the Fremarek family. MARC is a specialty chemical company that manufactures and distributes over 400 different products. Our account base includes cities, counties, schools, retail outlets, hospitals, nursing homes, commercial and industrial. We currently serve customers in over 30 states and continue to expand into other states.

Successful Established Company

When you become a Sales Rep for MARC you will be representing a successful, **family owned company** that has been leading the industry sales year after year.

Our management team is sales oriented. Everyone in management, including our president, has direct sales experience, therefore, we understand the Sales Rep’s goals and challenges.

As a MARC Sales Rep, you will have the opportunity for personal growth. We believe MARC’s future success depends on our skilled Sales Reps.



Quality and Profitable Products

MARC constantly strives to develop new and improved products that meet the needs of our customers. Production of quality new products surpasses the best products on the market, year after year.



MARC warehouses the product, bills it and ships it. Our Sales Reps just need to sell it!

Orders are handled efficiently through our computerized system, from processing the order to shipping the product. Our office and plant employees take pride in this turnaround time, as they understand prompt deliveries increase sales and put dollars into your pockets.

Marketing

MARC provides useful tools and resources including how to manuals, monthly flyers, product demonstration videos, and seasonal promotions. Marketing enhances the selling process and thus helps you to achieve your sales goals.





Training/Support

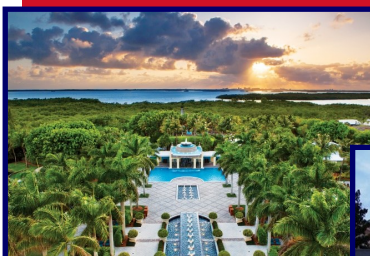
Sales Reps have a consistent level of support from our management team and work peers. We will work with you to provide you with sales strategies that will assist in your personal growth.

- We focus on a **team approach**, communication is key.
- **12-Week Training Program**, trained by MARC's highly skilled Sales Reps in **your protected sales territory**.
- **MARC Labels Software Program**, a tool to organize product information and paperwork. Includes pricing, order taking, business reports and sales history.

Sales Meetings

At annual Sales Meetings, we come together as a team to learn about products and demonstrations.

- **Winter Meeting** is for both Sales Rep and spouse and includes an Awards Banquet, Sales Meeting and Century Club honors.
- **Summer Meeting** provides Sales Reps with additional product knowledge, sales techniques and shared sales experiences.



Fun in the Sun Trips

Historical Trips



Compensation and Benefits

- **Compensation Program** - Sales Reps are paid a commission and reimbursed expenses. The more you sell, the higher the commission and reimbursement expense. You have unlimited opportunity for sales growth.
- **Health Insurance** - Cost-shared.
- **Life Insurance** - Funded by MARC.
- **Voluntary Group Benefits** - Includes: Dental, Vision, Additional Life/AD&D, Short Term Disability, Accident and Critical Illness.
- **401(k) and Profit-Sharing Plans**
- **Annual Incentive Trip** - MARC sponsors an annual incentive trip. You have an opportunity to win a trip for two to resorts in places like Disney World, Hawaii and Washington D.C, plus you can win some spending money.
- **Annual Award Recognition** - At our Winter Sales Meeting we recognize success with awards, plaques, and money recognition.
- **Contests** - Throughout the year MARC sponsors contests that provide additional income and recognition.

If you have the desire and commitment to join our team as a MARC Sales Rep, and are looking for a rewarding future, we would like to talk to you!

MARC  **800-228-8508**



OUR CHEMICAL PRODUCTS are especially designed and formulated for:

- Athletic Departments
- Fire Departments
- Motels
- Sanitation Services
- Schools
- Auto Dealers
- Hospitals
- Municipalities
- Plumbing & Hardware Stores
- Pools
- Construction Companies
- Industries
- Nursing Homes
- Police & Sheriff Departments
- Weed Control
- Counties
- Insect Control
- Packing Plants
- Restaurants
- Retail
- Shop Maintenance
- Street & Highway Departments
- Electrical Departments
- Sewage Treatment Plants
- Traffic Sign Departments
- Kitchens
- Ice & Snow Removal
- Floor Care
- Building Maintenance



Mid-American Research Chemical

2470 14th Avenue, PO Box 927, Columbus, Nebraska 68602-0927

Email: marc1@marc1.com

Phone: 402-564-7104, Toll Free: 800-228-8508

Fax: 402-563-1290

Website: www.marc1.com

